

Business Delegation | Defense Industry | USA

May 18, 2026 – May 22, 2026



The Market Entry Programme for Small and Medium-sized Enterprises is a funding programme of the:



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MITTELSTAND
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FOREIGN MARKET
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Message of Greetings from the Federal Ministry for Economic Affairs and Energy & Introduction

Dear Participants,

A warm welcome to the US Defense Business Development Trade Mission.

In accordance with the Foreign Market Entry Program for SMEs of the German Federal Ministry for Economic Affairs and Energy (BMWE), the Delegation of German Industry and Commerce in Washington, DC is organizing a trade mission to the United States from May 18–22, 2026. The project is implemented in cooperation with the German American Chambers of Commerce of the Southern United States, Inc. and SBS Systems for Business Solutions GmbH. The mission is specifically designed for German small and medium-sized enterprises (SMEs) in the defense and security sector that are seeking to enter the U.S. market or expand their existing business activities.

This business initiation trip focuses on security and defense technologies and is supported by the Export Initiative for the Security and Defense Industry, which has been part of the Ministry's SME Market Development Program since 2015. The initiative aims to strengthen the international competitiveness of German SMEs by providing targeted support for export activities. Key areas covered include cybersecurity, defense technologies, aviation and maritime security, border protection, the safeguarding of critical infrastructure, crisis and disaster management, as well as solutions to combat terrorism and crime.

The Market Entry Program offers a range of tailored modules to support SMEs at every stage of their internationalization process. The trade mission module, in particular, is designed to provide participating companies with comprehensive insights into the U.S. market and facilitate the development of long-term business relationships. As part of the five-day program, participants will receive a detailed market analysis and take part in individually arranged B2B meetings with potential U.S. partners. The program also includes networking opportunities and presentation formats that allow German companies to showcase their technologies and solutions to an expert audience of industry representatives, government stakeholders, and decision-makers.

Overall, the mission aims to create a strong platform for exchange, collaboration, and business development between German and U.S. stakeholders in the security and defense sector. We look forward to facilitating successful meetings and supporting participating companies in expanding their activities in the United States.

We wish all participants from Germany and the US on this business match-making mission every success.

Your
Federal Ministry for Economic Affairs and Energy (BMWE)



Participating Companies

Drägerwerk Safety AG & Co. KGaA



www.draeger.com

Activity: Manufacturer of safety technology for personal protection, gas detection, respiratory protection and integrated hazard management

Dräger Safety AG and Co. KGaA develops and manufactures safety systems and equipment for various industries and purposes. The company's product portfolio covers air monitoring devices for industrial and defence applications, stationary and mobile gas detection systems, respiratory protection equipment, rebreathers, professional diving systems, protective masks and filter systems, alcohol and drug testing devices, breathing gas supply systems, and integrated hazard management solutions. Dräger's customers and target groups include defense primes and ministries, fire departments, mining operators, chemical and petrochemical industry operators, offshore and marine organizations, and government authorities.

Today, Dräger operates in more than 190 countries. Founded in 1889, the company thereby combines more than 135 years of manufacturing experience with active research and development programs. Defense customers around the world trust in their defense-related product lines certified to military and civil safety standards.

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DriveLock SE



www.drivelock.com

Activity: Specialist in preventive IT security software for digital workplace protection

DriveLock SE, headquartered in Munich, develops and sells the HYPERSECURE Platform, a cybersecurity suite combining multiple security functions into a single system. It simplifies security management and reduces complexity by replacing the need for separate tools, thereby lowering the risk of security gaps. The platform includes key mechanisms such as device and application control, encryption, and user awareness measures. These components work together to protect endpoints from common cyber threats. It is designed to operate across different systems and environments, supporting the protection of sensitive data and enabling core security functions such as access control, encryption, and threat detection.

The HYPERSECURE Platform is developed and operated in Germany, contains no backdoors, and is based on a zero-trust architecture. DriveLock's Application Control and Device Control products are certified for use at the highest military security levels and are recognized as among the most granular endpoint security products on the market.

DriveLock's target customers are organizations seeking to protect digital workplaces from cyberattacks and unauthorized data access. Today, organizations from over 33 countries, mainly from the healthcare, defense, government, legal, industrial and KRITIS sectors, rely on the platform's comprehensive protection.

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Germandrones GmbH



www.germandrones.com



Activity: Developer and manufacturer of unmanned aerial systems (UAS) for professional applications

Germandrones GmbH, headquartered in Berlin, develops and manufactures unmanned aerial systems for professional applications including surveillance, inspection, mapping, research, precision agriculture, and search and rescue. The company's products are designed and built in Germany.

The Songbird is Germandrones's primary platform. It is a vertical take-off and landing UAV that combines the benefits of fixed-wing aircraft (high speed, long range) with those of copter drones (vertical take-off and landing). The Songbird is highly modular, allowing for the integration of various cameras and sensors to suit different applications. This UAV is known for its robustness, long flight times (up to two hours), and ease of use, requiring no prior flight experience for operation.

Germandrones' product offering includes flight control software, hardware platforms, and communication systems. The company's systems are built for professional and industrial use cases where reliability and repeatability are required.

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HEISMANN Drehtechnik GmbH



www.heismann.de



Activity: Manufacturer of precision turned parts for automotive, hydraulics, machinery, and electrical industries

HEISMANN Drehtechnik GmbH, founded in 1918 and located in Velbert, Germany, specializes in the manufacture of precision turned parts. The company produces components for the automotive, machinery, hydraulics, household appliances, and electrical industries. Production covers a wide range of materials including steel, aluminum, brass, and special alloys.

HEISMANN operates computer numerically controlled turning centers and machining equipment capable of producing components to tight dimensional tolerances and specified surface quality standards. The company handles both series production and smaller batch runs, allowing it to serve customers with varying volume requirements. Its production capabilities include CNC turning, precision machining, and the processing of technically demanding geometries.

With over 100 years of operation as a precision parts manufacturer, HEISMANN has accumulated experience across multiple industrial sectors. The company's products are used as components in larger assemblies where dimensional accuracy and material consistency are critical requirements. HEISMANN holds relevant quality certifications for its production processes.

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KRD Luftfahrttechnik GmbH (KASIGLAS)



www.kasiglas.de



Activity: Manufacturer of high impact and shockproof safety glazing for aviation, defense vehicles, and security applications

KRD Luftfahrttechnik GmbH, headquartered in Bardowick, Germany, and operating under the Kasiglas brand, manufactures transparent glazing components for aviation, defense, law enforcement, and security platforms. Products include windshields, side windows, and custom-shaped transparent panels produced from polycarbonate and acrylic materials. These specialized materials feature high optical quality, abrasion resistance, and lighter weight compared to conventional glass.

For example, Kasiglas' glazing is used in military and law enforcement vehicles, as well as in helicopters and fixed-wing aircraft. The company develops products to customer specifications and tests them against relevant European and NATO standards for impact resistance and optical performance. KRD works with original equipment manufacturers, vehicle conversion specialists, and fleet operators across different platform types.

The company's engineering team supports customers throughout the product lifecycle, from initial design and material selection through to qualification testing and series supply. KRD Luftfahrttechnik holds certifications relevant to aviation and defense glazing applications and maintains production processes appropriate to the traceability requirements of aerospace and defense programs.

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Minascent Technologies GmbH



www.minascent.com

MINASCENT
CHALLENGING CHEMISTRY

Activity: Manufacturer with outstanding innovative strength in Challenging Organic Chemistry

MinAscent, is a Germany-based manufacturer with a NATO-compatible supply chain, specializing in organic advanced intermediates for defense formulations, cosmetics, feed additives and active pharmaceutical ingredients (APIs). The company holds ISO 9001 certification and has expertise in advanced process technology and managing challenging exothermic chemical reactions. MinAscent has been recognized as one of Germany's Top 100 Innovators and is part of the French Belgian Minafin Group.

MinAscent's product range includes: energetic materials and intermediates (e.g. hydrazines and nitro-compounds), dyes (e.g. anthraquinone-and quinoline-derivates), Stabilizers (e.g. amines and small N-heterocycles), Plasticizers or intermediates of e.g. carboxylic acid esters, acid chlorides. The target group of these products are formulators of final chemical compounds.

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MT Aerospace AG



www.mt-aerospace.de



Activity: Tier 1 supplier specialized in the assembly of large structural components and the production of metallic and composite detail parts for the defense and space industry

MT Aerospace AG, headquartered in Augsburg, develops, manufactures and tests structural components and tank systems for space launchers, satellites, aircraft, and defense platforms. MT Aerospace is the largest German industrial contributor to the Ariane 6 launcher program, responsible for the development, design and manufacturing of the metallic aerostructures of the European launcher.

MT Aerospace's product portfolio in the defense and aviation sector includes missile tanks, motor cases, missile components, thermal protection systems, aerostructures, water tanks, maritime tanks and pressure vessels. In the space sector the company specializes in producing launcher and exploration tanks and structures, spacecraft and satellite tanks, spacecraft and satellite components, as well as providing launcher ground infrastructure and services. So far, it has supplied components for Ariane 5 and Ariane 6, the Airbus aircraft fleet, NASA's Space Launch System, and various satellite programs.

MT Aerospace operates sites worldwide and carries long-standing approvals from European and international aerospace customers. World-class performance and minimum weight are assured during the production process by leading technologies.

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Mubea Aviation GmbH

Mubea



www.mubea.com

Activity: Aerospace and defense industry supplier specialized in the assembly of large structural components and the production of metallic and composite detail parts

Mubea Aviation GmbH is a leading supplier for the aviation and defense industries. They specialize in producing complex components and assemblies from steel, aluminum, and titanium alloys in both single piece and series production. Their expertise spans metal forming, machining, surface treatment, and assembly processes. Additionally, they manufacture composite components using thermoset and thermoplastic materials.

Notably, Mubea Aviation is one of only two major suppliers of wingtip components for Airbus single-aisle aircraft. Beyond manufacturing, Mubea Aviation supports customers throughout the entire development process, from initial design and material selection all the way through to manufacturing engineering.

With production sites in Europe and Canada, Mubea Aviation serves a global customer base across commercial aviation and defense. The company stands out for its flexible, innovation-driven approach to manufacturing, with a strong focus on reducing weight and lowering emissions.

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August Rüggeberg GmbH & Co. KG (PFERD)



www.pferd.com

Activity: Manufacturer of high quality cutting, grinding, filing, milling, and polishing tools for metalworking across industrial sectors

August Rüggeberg GmbH and Co. KG, operating under the PFERD brand, manufactures surface finishing, machining, and cutting tools for metalworking. The company is family-owned, headquartered in Marienheide, Germany, and has over 225 years of operating history. Its product range covers more than 11,000 tools and the company is present in more than 100 countries worldwide.

PFERD's product portfolio includes cutting and grinding discs, files, carbide burrs, mounted points, power brushes, and polishing tools, as well as compatible tool drives. These products are used in aerospace, gas turbine manufacturing, vehicle production, mechanical engineering, pipeline construction, chemical processing, and steelworks. The portfolio is organized to cover the complete range of cutting, grinding, filing, milling, machining, brushing, and polishing operations.

PFERD manufactures both consumable tools and the drives required to operate them, offering customers a single-source procurement option. With a production site in Milwaukee, PFERD has already built an established distribution presence in North America.

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SKD SE (STARK)



www.stark-defence.com



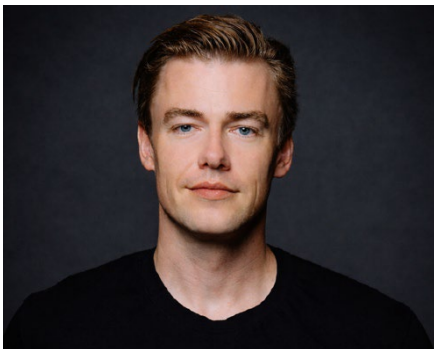
Activity: Manufacturer of unmanned weapons systems and autonomous platforms

SKD SE, operating under the STARK brand, is a European defense-technology company based in Berlin specialized in unmanned weapons systems across multiple domains. STARK develops AI-enabled, software-defined systems designed for affordable production at scale and aligned with Europe and NATO interoperability requirements. The company supplies its unmanned weapons systems only to the militaries of NATO allies and their closest partner nations.

Its current product portfolio consists of VIRTUS, VANTA, and MINERVA. VIRTUS is STARK's flagship loitering munition, a software-defined one-way effector developed with frontline users. It is designed for rapid deployment and can be launched with minimal infrastructure. VIRTUS reaches a flight range of 130 km+, flight time of up to 1.5 hours, and a modular payload of up to 5 kg.

VANTA is STARK's unmanned surface vessel line for maritime missions, while MINERVA is the company's command-and-control software for coordinating unmanned systems across land, air, and sea, including swarming missions and integration with existing military IT systems.

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soffico LLC



www.soffico.de



Activity: Manufacturer of standard software for KRITIS and security-related industries

Soffico is a German, owner-managed software manufacturer and expert in secure data convergence. Since 2012, soffico is focusing on data convergence and strengthening interoperability in collaborative data ecosystems. Over 1,000 successful projects with governmental and industry partners demonstrate their reliability as a partner for secure, scalable digital ecosystems.

With the low-code platform Orchestra, soffico guarantees the secure and redundant provision of data as a commercial off-the-shelf solution in highly heterogeneous and demanding IT system landscapes, interoperable in heterogeneous civil, dual-use, and defense environments. Orchestra meets the highest NATO standards, enables uninterrupted data flows, and supports AI-assisted analysis, efficient supply chain management, and precise operational decisions.

Soffico aims at supporting security-related organizations in linking systems in different security zones, translating protocols, and ensuring the encrypted flow of information from data collection to transmission, in an auditable, scalable, and on-premise manner. Product features include legacy integration without vendor lock-in, DevSecOps & automation. The company offers sovereign development and on-site support.

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TDW Gesellschaft für verteidigungstechnische Wirksysteme mbHwww.tdw-warhead-systems.com**Activity:** Europe's leading manufacturer of Warhead Systems

TDW, a wholly owned subsidiary of MBDA Germany, is experienced in the design and manufacture of warheads and warhead systems including the associated fuzes and safe & arm devices. More than 2 million warhead systems have been produced and delivered so far.

The company develops and manufactures warhead systems from TRL1-9 and offers the entire spectrum of warhead and fuse technology. TDW tests, simulates, and qualifies prototypes and products on its own premises until they are ready for series production. TDW's PARM is combat proven and is the most powerful, roadside countermobility-system on the market, and TDW's LION-STRIKE is a warhead family for UxS systems.

The company references successful deliveries to government and industrial customers. TDW's customers are NATO governments, system providers for missiles and loitering munitions and suppliers in the defense sector. Their solutions are proven in demanding operational environments. The company offers advanced technological expertise and high-quality standards, and delivers reliable solutions through long-term experience and strong partnerships.

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